



A Partner in your Rural and Urban Ranch Family

FARMERS FCA COOPERATIVE ASSOCIATION

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Volume 3, Issue 3

August 2009

From the Manager's Desk— Daryl Meyer

IT IS A NEW YEAR FOR YOUR COOPERATIVE!

FCA's fiscal year is from June 1 to May 31, and we have closed out the old year and are 2 months into the New Year. The audit is completed and we have just received the official audit numbers the first week of August. FCA had a profitable year and slightly better than last year from local operations, but the cost of tearing down the old mill took a hunk out of the bottom line. Patronage from Cenex was a lot lower than last year so the bottom line net profit was about half what it was a year ago. The New Year started out with a good June, despite the construction on Douglas Highway, that cut business to both the store and station. At the worst, the station was down to about 50% of the daily gallon volume and the store was down about 6% in dollar sales. The volume is rapidly coming back now that the road is completed and open for customers to get to the store and station. If you have not been down the new street, check it out! It is nice! With a good June to start the year for FCA, we are positive about the current year. We do not have July numbers as this newsletter goes to press.

Fair Round-Ups

The County Fairs are past and FCA was a major sponsor for all the fairs in the area we serve. We contributed lump sums to the Campbell County Fair, the Crook County Fair, the Johnson County Fair, and the Powder River, Montana County Fair. Many years ago, the Board voted to do a random drawing of all the participants at the livestock auction and give them a gift card to the store, rather than buy livestock. They feel that more people are helped with the money we spend. FCA also sponsors numerous awards. In addition, this year FCA co-sponsored the Priefert team at the Pro Campbell County Rodeo. It was a show of some magnificent horses, and the rodeo had the best attendance it has ever had.

Wheat

Wheat harvest has started and the yields are good, along with good test weights and good protein. The wheat prices for all grains are low, partly due to the value of the US dollar, but mostly because there is very little global demand for grain. Good crops of wheat and corn have driven down prices, and soybean demand cannot hold up the values of all the grains. Local harvest is late this year due to the cold wet spring and acres of spring wheat are down.

Fall Cakes

We are starting to get pricing for fall cake. If you have room to take delivery of cake early in the fall, now is the time to start filling those bins. We can usually get some wheat screening cake this time of the year and that usually equates to lower cost. If export demand starts to pick up with an improving world economy, we could see wheat and corn prices strengthen later in the marketing season. That did not happen this last year, with prices dropping for much of the year.

Crude Oil

Crude oil pricing is still holding up. It has been closing above \$70 a barrel for most of the last couple weeks. That keeps retail fuel prices up, but still well below last year levels at this time.

Upcoming Seasons

I know it is too early to be talking about winter, or at least we don't want to be talking about it this early. In reality it will be here before we know it. So call your locally owned FCA when you need to get ready for cooler weather!

FCA MISSION STATEMENT: Sustaining Responsible Success by Providing Quality Products and Service To Members and Customers.

Grain Elevator- Vic Richards

At the Farmer's Cooperative Association Elevator, it is our goal to offer our customers great service and quality products at competitive prices.

It's that time of year to start ordering your bulk feed for the winter. You can call us at (307) 682-4772 or contact our CHS Rep. Todd Olson at (307) 752-6199 for your feed needs. Also, here at the Elevator, we are in the process of hiring a full time feed salesman to help with all of your feed needs and questions.

At our 1st Street location we have a great line of both sacked and bulk livestock feed available along with a variety of Smartlic tubs and QLF liquid feed to help supplement your livestock as forage dries and fall approaches. We have a 15 ton and an 8 ton bulk truck for cake, calf creep, or any other bulk feed deliveries. We also have a QLF bulk truck for on ranch services.

Wheat

We are starting the wheat season now and the market is down this year compared to last year. Give us a call and we can give you the current price. From what we have seen so far, the yield is up along with higher protein. We have the capacity to store 450,000 bushels of wheat at our east bins for your convenience.



Fall Cake Booking

We are hoping to have a Fall Cake Booking Day in the near future. Please stop in and see us for further details.

More than Just Feed & Grain

We have a wide range of fence supplies including wood posts, t-posts, a large selection of wire products, electric fencing by Gallagher, plus a range of panels and gates made by Powder River, Priefert and Behlen.

We also carry a variety of seed, fertilizers and chemicals for all of your yard and commercial spreading and spraying needs. There is also a large selection of animal health products for your livestock needs.



TRIPLE CROWN
Nutrition, Inc.

Horse Feed

\$4.00 OFF / bag

**Available at the Elevator location on
1st Street ONLY.**

Limit Four (4) per customer.
Not Valid with any other Offers.
While Supplies Last.

Offer ends August 31, 2009.

Country Store— Jillian Curtiss

Con·ven·ient [kuhn-veen-yuhnt]

One definition the dictionary gives for the word convenient is; at hand or easily accessible. After months of road construction, constant detours and never ending lane closures; the FCA Country Store would like to remind everyone that we are, once again, your “Conveniently” located one stop shop for all your needs.

If you haven't been in to visit since the road crews left, we just recently finished remodeling our convenience store area. We now offer an expanded selection of snacks for our customers; including hot dogs, cheddarwurst and polish sausages.

Upcoming Event

On Thursday, September 10, 2009 the FCA will once again be working with the United Way for their Day of Caring goods drive. The event will take place at the FCA Country Store with more details coming as the date gets closer. Please stop in and see Jim or Jill with any questions you may have.

Sales and Promotions

The FCA Country Store has some great promotions taking place right now to help you save. Now until the end of the August you'll find great deals during our Back To School Sale, Fall Savings Event, and our Monthly Specials program. You can also get \$10 back during the Everything Wrangler Promotion. Please stop in to the store for more details.

Included with this newsletter is our Fall Savings flyer; don't forget to check it out for some great coupons and savings opportunities.

August Specials

As we have done for the past few months, the FCA Country Store and Elevator are featuring select items on sale during our Monthly Specials. You can find the August Sales Flyer at either FCA location or on our website, www.fcagillette.com, under the Specials section.



BEFORE



AFTER



Petroleum Department- Paul Dudley

The energy market continues the up's and down's. Oil prices will keep gyrating wildly over the next several weeks, as investors drive them up and down as much as 5% in a single day. Prices will go higher on signs the economy is rebounding, only to fall back on negative news or fears that the markets are too high. Jittery speculators will take profits, often moving at a moments notice. Also pushing up demand: Reports that China is once again stockpiling oil supplies. Expect oil to bounce between \$65.00 and \$85.00 a barrel through summer.

News from Kiplinger Letter

North Dakota as an oil patch state? Yes, probably in a decade or less. The state's Three Forks-Sanish formation could rival nearby Bakken play, as a vast oil shale field. Together they could provide the equivalent of 30 years worth of U.S needs. Oil companies are already scrambling to stake their claims to the bonanza.

Equipment

Farmers Cooperative Association now has our bulk oil lube truck operating. We have put it through the trial run and we are ready to serve all your bulk oil needs. Please give us an opportunity to earn your lube oil business.

Propane

Farmers Cooperative Association's Summer Fill and Pre-buy contract's will continue through the end of August, if you have not contracted yet and wish to do so please contact the office or your delivery driver. If you did not receive notice Summer fill price is \$1.42 charge, \$1.36 cash per gallon. Pre-buy contract is \$1.36 per gallon. We certainly would like to have your propane business. Delivery of Pre-buy propane gas will be starting October 1, 2009 continuing through March 31, 2010.

Refined Fuels,

Farmers Cooperative Association is now offering a #2 Dyed Diesel for our price conscious customers. Fieldmaster is our premium dyed diesel fuel. What is the difference between #2 and premium diesel fuel? A true premium diesel fuel has a higher cetane number, better lubricity, and an injector-cleaning capability versus standard #2 diesel. Cetane number measures a fuel's ignition delay. Higher cetane rating equals a shorter delay and better ignition quality for quicker start-ups and less pollution, which extends the life of the fuel pump and reduces downtime. Detergents clean your fuel system and keep it clean for optimum engine performance.

If you have any questions concerning your propane or refined fuel needs please contact either me or Eric Sobolik; we want to earn your business.



Farmer's Cooperative Association Mission Statement:

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The Business Partner You Own